

BIO



Denis M. Brown

Denis, a Certified Exit Planning Specialist, brings a unique blend of experience to the marketplace as he has been involved in more than 100 transactions as a buyer, seller, investor, advisor or financier of businesses throughout his career. Before founding Pace Capital Advisors, he was involved in private equity for ten years with River Capital, GenCap American and the Slovak American Enterprise Fund. At River Capital and GenCap America, Denis was responsible for identifying, underwriting, structuring, closing and managing investments including developing and implementing growth and exit strategies. As president at the Slovak American Enterprise Fund, he was responsible for its investment portfolio while revising operating and due diligence procedures as well as implementing a new investment strategy. Prior to his involvement in private equity, Denis was a founder of a corporate finance advisory firm, and a Senior Vice President of the Corporate Finance Group of Heller Financial, Inc.

He has served as a board member of domestic and international privately held businesses in diverse industries including branded consumer products, recreational consumer products, telecommunications, metal fabrication and household products.

Denis frequently lectures at professional conferences and meetings. He has spoken to numerous Estate Planning Councils as well as the Estate Planning Institute, the State Bar of Georgia, the Atlanta Bar, the Memphis Bar, the American Association of Attorney-Certified Public Accountants, the Turnaround Management Association, the Institute of Management Accountants and the Family Business Forum. He also has served as an instructor for continuing-education programs for attorneys, Certified Financial Planners (CFPs) and Certified Public Accountants (CPAs).

In addition, he is involved in several business organizations including Vistage International, Estate Planning Council of North Georgia, Association for Corporate Growth, Business Enterprise Institute's Network of Exit Planning Advisors and the Family Business Forum. He previously served as chairman of the Slovak Venture Capital Association and as a director of the European Venture Capital Association.

Denis earned a bachelor's degree with honors in marketing management from Memphis State University. He has a son and a daughter and lives in Atlanta.